

**BHARAT SANCHAR NIGAM LIMITED**

(CORPORATE OFFICE)

Bharat Sanchar Bhavan, Janpath,  
New Delhi-110001.

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No. 3-2/2010 - Restg

Date: 29<sup>th</sup> April 2011

The Chief General Managers  
All Territorial and Non-Territorial Circles  
Bharat Sanchar Nigam Limited

**Subject: Annual GPMS review of Corporate Office, Territorial and Non-Territorial Circles for FY 2010-11.**

Sir,

Annual GPMS review of various Groups, e.g. Corporate Office, Territorial and Non-Territorial Circles and SSAs for the last financial year (2010-11) has become due.

2. GPMS scorecards containing targets which were prescribed for FY 10-11 have been posted on the GPMS software application <http://210.212.215.93> on intranet. You are requested to advise the PMS Nodal Designates in your Unit/Circle to populate the achievements of your Unit/Circle against various KPIs so that performance evaluation can be carried out. Login and Passwords details for accessing the software have already been communicated to the Nodal Designates. Since the annual GPMS evaluation of all Groups will be reviewed by the Management Committee in the third week of May, it is essential that the above exercise is completed latest by 13<sup>th</sup> May 2011.

3. Annual GPMS review of SSAs too has to be done by Circles for all SSAs in their respective jurisdiction. This task may also please be completed expeditiously and a confirmation to that effect sent to this office by 13<sup>th</sup> May 2011.

4. GPMS scorecards contain certain KPIs against which performance of a GPMS Group (Territorial/non-Territorial Circle) is assessed by the Head of another Circle. CGMs of Territorial Circles may also please undertake performance rating of Groups of which they are the designated authority. They had assigned performance ratings to these Groups earlier at the time of mid-year GPMS review. It may be considered whether the same rating may be applied for the entire year or they would like to assign a new rating.

Yours sincerely,



(Madhu Arora)  
GM (Corp Restg)

Copy for similar action to:

All PGM, Sr. GM and GM-level Officers in the Corporate Office. GPMS achievements of their respective units for FY 2010-11 may please be populated in the GPMS software by the scheduled date. PMS Nodal Designates in the Corporate Office will also need to vet the achievement details populated by the various Groups in the Corporate Office as well as Circles.

Copy for kind information of:

1. All Functional Directors, BSNL Board
2. All Executive Directors, BSNL